



Wireless industry is growing.

Join us as a partner to drive growth & boast sales with wireless network equipment from **Cambium Networks** .

ROOTS Channel Partners Program

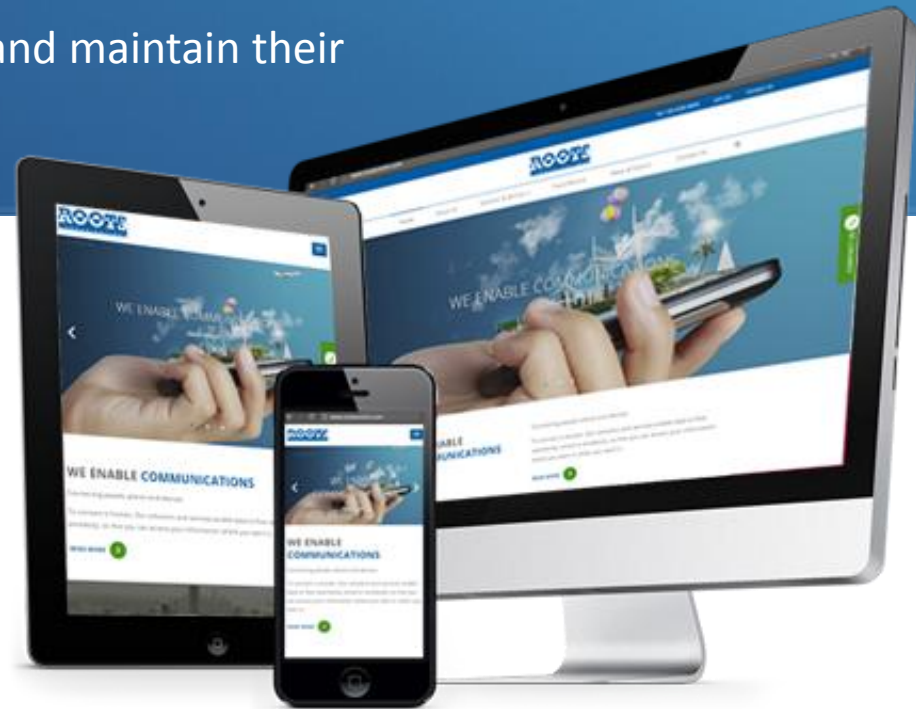
About ROOTS Communications

We enable COMMUNICATIONS

ROOTS Communications is one of the leading Solution Integrators/Distributors in Singapore for Telecommunications and Network related solutions and services.

Our solutions help companies to design, build and maintain their wired and wireless communications network

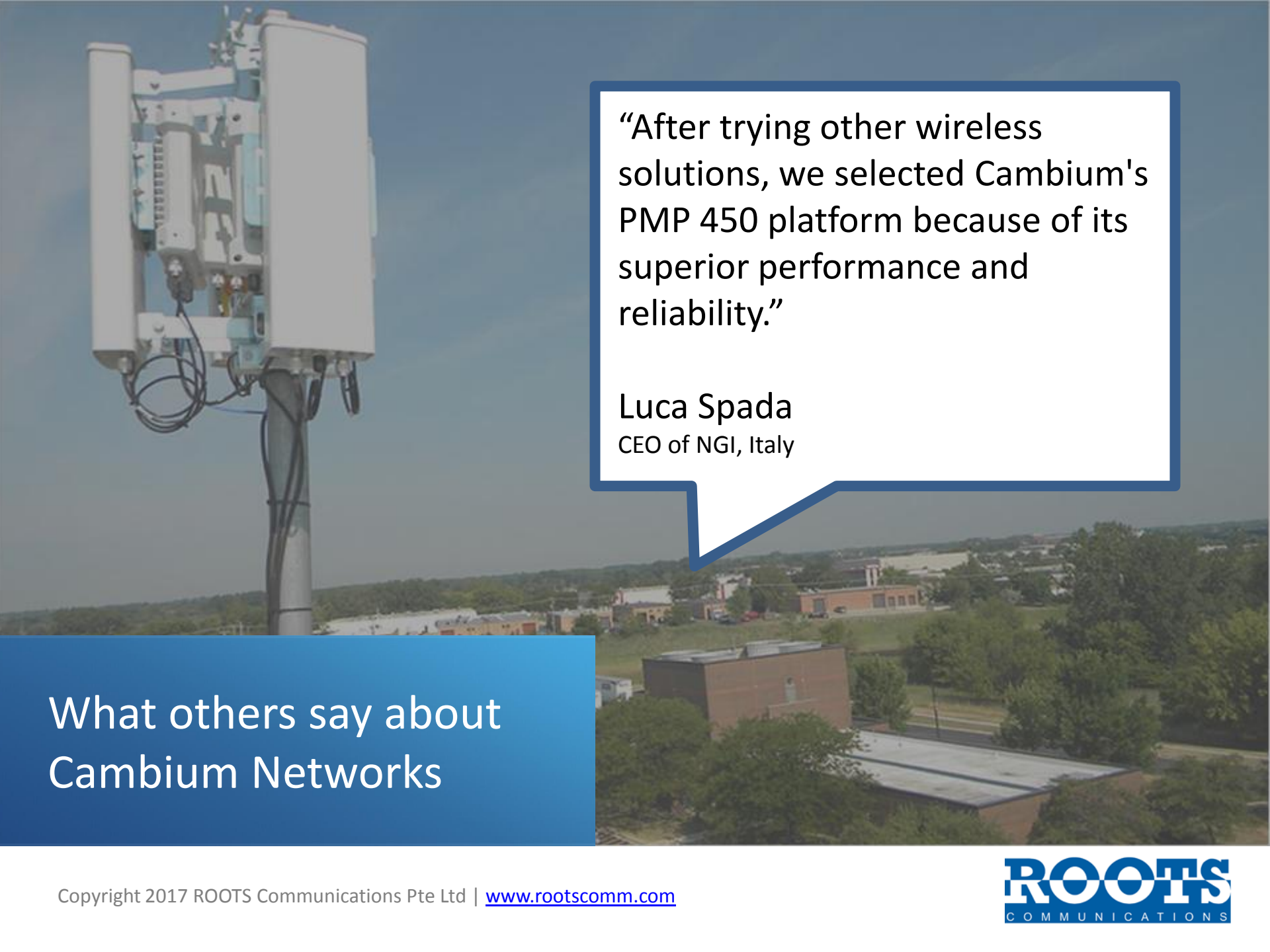
Visit our new website now!
www.rootscomm.com





Who is Cambium Networks?

Cambium Networks is a leading global provider of wireless broadband solutions that connect the unconnected – People, Places and Things. Through its extensive portfolio of reliable, scalable and secure WiFi, fixed wireless broadband point-to-point (PTP) and point-to-multipoint (PMP) platforms; managed by cloud-based software.



“After trying other wireless solutions, we selected Cambium's PMP 450 platform because of its superior performance and reliability.”

Luca Spada
CEO of NGI, Italy

What others say about
Cambium Networks

Partner's Benefit

Whether you sell to service providers, governments, enterprises, **you have the right resources at your finger tips.**



Partner Portal

- Marketing collaterals
- Recorded webinars
- Sales & marketing tools



Deal registration

- Special discounts
- Protect your account
 - Support from Regional Sales Manager



Sales & Support

- Account protection
- Technical support
 - Lead sharing

“ We are also selling other brand’s wireless networking equipment, why should we consider Cambium Networks? ”

1. Success customers from worldwide

- Customers from different industries for many applications

2. Continuous innovation

- New products roll out to meet future demand

3. Dedicated resources

- From marketing to technical support – to boast your business in wireless solution

Partner Program: Giving you the real solution in real world



Trainings/Seminars

- World-wide trainings for up to date skills
- Frequent webinars to keep partners abreast in product application



Endless Connectivity

- Real world deployments for any applications
- Customer success stories for inspiration



World Recognition

- World-wide presence in trade shows & sponsorship
- Closer touch to customer base

Capitalize growth on your business model

Our Channel Partner Programs are tailored to suit your needs.

For Value-added Resellers/System Integrators

We recognized the diversity & complexity in customer requirements faced by VARs & SIs

- Success stories to instill confidence in potential customers
- Comprehensive and accurate competition analysis
- Real information in forums
- Competitive pricing for bulk orders
- Account protection

For Service Providers

Customer satisfaction is one of the crucial factors for Service Providers

- End-to-end network visibility to maximize network experience
- Field proven technologies to help ISPs to protect & maximize ROI
- Competitive pricing for bulk orders
- Account protection

Ready to grow your wireless business with us?

Don't miss the opportunities in wireless technology.

Visit <http://www.rootscomm.com/partner-program> now to
signup as our Valued Partner today!

Sign Up Now!